

#### **MURRAY & ROBERTS HOLDINGS LIMITED**

(Incorporated in the Republic of South Africa) Registration number 1948/029826/06 JSE Share Code: MUR

ADR Code: MURZY ISIN: ZAE000073441

("Murray & Roberts" or the "Company" or "Group")

### **UPDATED TRADING STATEMENT FOR THE FINANCIAL YEAR ENDED 30 JUNE 2017**

#### Introduction

Shareholders are referred to the initial trading statement published on the Stock Exchange News Service ("SENS") of the JSE Limited ("JSE") on 8 May 2017, wherein the Company stated that earnings for the financial year ended 30 June 2017 ("FY2017") were expected to decline when compared to FY2016, mainly due to persistent low energy prices and difficult trading conditions. Shareholders were further advised that the results for FY2017 will also be impacted by additional costs, not accounted for in the interim financial results, associated with the completion of the remaining four building projects in the Middle East, scheduled to be completed in FY2018.

Related to this update, shareholders are also referred to the Group's Business Platform Presentations – 26 June 2017, with further guidance on the Middle East, available on the Group's website www.murrob.com on the home page.

## The business in the Middle East

The Group took a strategic decision to exit the civil engineering and building market and to sell its Infrastructure & Building businesses. As this sale excluded the building business in the Middle East, the board of directors decided to close this business. In terms of the International Financial Reporting Standards, the business in the Middle East is to be abandoned and is not yet a discontinued operation. Its financial results are hence reported as continuing operations.

As the business in the Middle East recorded a substantial loss of approximately R570 million for the year under review, Group revenue, earnings before interest & tax ("EBIT"), and headline earnings per share ("HEPS") and earnings per share ("EPS") for FY2017 will be reported as 'including and excluding' the Middle East. This is to enable a clear understanding of the negative impact of the Middle East business on the continuing operations' earnings profile.

# **Updated trading statement**

In accordance with paragraph 3.4(b) of the Listings Requirements of the JSE, a company is required to publish a trading statement as soon as it is satisfied, that a reasonable degree of certainty exists, that the financial results for the next period to be reported on are likely to vary by at least 20% from the previous corresponding period. Accordingly, shareholders are advised that:

## **Results from continuing operations:**

DILUTED	HEPS (	HEPS continuing (cents)		EPS continuing (cents)		
Actual - full year to 30 June 2016 *						
Excluding Middle East		197		234		
Including Middle East		178		215		
Range - full year to 30 June 2017	Cents	%	Cents	%		
Excluding Middle East						
- low	206	5%	209	-11%		
- high	216	10%	219	-6%		
Including Middle East						
- low	66	-63%	69	-68%		
- high	76	-57%	79	-63%		

BASIC	HEPS o	HEPS continuing (cents)		EPS continuing (cents)	
Actual - full year to 30 June 2016 *					
Excluding Middle East	204		242		
Including Middle East		185		223	
Range - full year to 30 June 2017	Cents	%	Cents	%	
Excluding Middle East					
- low	210	3%	213	-12%	
- high	220	8%	223	-8%	
Including Middle East					
- low	68	-63%	71	-68%	
- high	78	-58%	81	-64%	

<sup>\*</sup> A 38% investment in Forum SA Trading 284 (Pty) Ltd (Property development) was not included in the sale of the Southern African Infrastructure and Building operations and has therefore been reclassified from discontinued operations in the prior year and included as income from continuing operations for all periods presented. Impact of the restatement on EPS for continuing operations is an increase of 3 cents (Diluted and Basic) and on HEPS from continuing operations an increase of 3 and 4 cents respectively (Diluted and Basic).

## Results from continuing and discontinued operations:

DILUTED		HEPS continuing & discontinued (cents)		EPS continuing & discontinued (cents)	
Actual - full year to 30 June 2016	153		182		
Range - full year to 30 June 2017	Cents	%	Cents	%	
- low	21	-86%	7	-96%	
- high	31	-80%	17	-91%	

BASIC	HEPS continuing & discontinued (cents)		EPS continuing & discontinued (cents)	
Actual - full year to 30 June 2016	158		189	
Range - full year to 30 June 2017	Cents	%	Cents	%
- low	21	-87%	7	-96%
- high	31	-80%	17	-91%

Notwithstanding persistently trying market conditions and the possibility for potential future losses from the Group's remaining non-core businesses, the business in the Middle East and Genrec, we expect FY2018 to be the start of a new EBIT growth period, supported by analyst and third party research citing the current turn in the metals and minerals cycle. Based on the same research, the oil and gas cycle is expected to turn in the near term.

Shareholders are advised that the financial information on which this trading statement is based has not been reviewed and reported on by the Group's external auditors.

#### **Cash Position**

As at 30 June 2017, the Group expects to report a healthy statement of financial position with cash, net of debt, of between R1,7 billion and R1,9 billion (30 June 2016: R1,8 billion). This strong cash position and the expectation for improved financial performance will support the Group's organic and acquisitive growth plans.

### DATE OF ANNUAL FINANCIAL RESULTS & PRESENTATIONS

Murray & Roberts intends to publish its annual financial results for the year ended 30 June 2017 on Wednesday, 23 August 2017 at or around 17:00 (CAT) on SENS and will be hosting an investor presentation in Johannesburg on Thursday, 24 August 2017. In addition to the physical presentation, the Company will provide the following stakeholder services on Thursday, 24 August 2017 at 12:00 (CAT):

### 1. Live Call Access

To pre-register for the call, please email ed.jardim@murrob.com for the registration link.

## 2. Live Webcast

A live webcast will also be available on www.murrob.com, on the 'Full Year Results' link on the home page on Thursday, 24 August 2017 from 11:50 (CAT).

Bedfordview 17 August 2017

Sponsor: Deutsche Securities (SA) Proprietary Limited